THE TENNESSEE



MEDIA KIT 2025

BIG 1 Insurers

THE DETAILS

The Tennessee Insuror is printed bi-monthly (six times per year), and consists of 56 saddle-stitched pages with a trim size of 8.5" x 11" and a bleed size of 8.75" x 11.25" (live copy size is 8.25" x 10.75").

Color processing is based on CMYK and Pantone spot color systems.

Ad space is available in the following sizes:

	WITHOUT BLEED	WITH BLEED*
Full page	7.5" x 10"	8.5" x 11" TRIM SIZE
1/2 page vertical	3.625" x 10"	n/a
1/2 page horizontal	7.5" x 4.875"	n/a
1/3 page vertical	2.3125" x 10"	n/a
1/4 page horizontal	3.625" x 4.875"	n/a

^{*}BLEEDS ARE AVAILABLE AT NO EXTRA CHARGE

The Tennessee Insuror has a printed circulation of over 700 (excluding special issues with higher circulations) and a digital circulation of over 4.000.

4000

2000

1000

500

250

NON-MEMBERS MULTILINE NON-MEMBERS MONOLINE INSUROR MEMBERS

4034 DIGITAL SENDS 2,264 DIGITAL 26.9%

686

PRINT

DIGITA

READS

TENNESSEE INSUROR READERSHIP

OPEN

RATE*

IMPRES-

SIONS*

The Tennessee Insuror is produced using a digital workflow to ensure the highest quality reproduction. We will only accept digital ad materials. Please contact Jake Smith at jsmith@insurors.org for coordination of materials or questions.

- High Resolution PDF is preferred
- All images must have a minimum of 300 dpi at 100% print size
- PC files preferred
- Files should be e-mailed to marketing@insurors.org

Insurors is not responsible for reproduction quality of ads that do not meet these specifications.

The Tennessee Insuror strives to present readers with the best content available, including ad content from company partners. Insurors also offers "clickable" ads with embedded links to a site of your choosing for our digital editions. With that in mind, Insurors has set the following ad pricing for 2025. Ad costs may vary for participants in the 2025 Partner Program. Please inquire for information.

Ad costs are as follows:

	2 (SPOT) COLOR	4 (FULL) COLOR	EMPED AD LINIK		
	Z (SPOT) COLOR	4 (FULL) COLOR	EMBED AD LINK		
Inside Front cover*	n/a	\$1050	+\$100		
Back cover*	n/a	\$1050	+\$100		
Inside Back cover*	n/a	\$1030	+\$100		
Full page*	\$765	\$1015	+\$100		
1/2 page	\$435	\$590	+\$125		
1/3 page	\$360	\$420	+\$150		
1/4 page	\$305	\$365	+\$150		
*BLEEDS ARE AVAILABLE AT NO EXTRA CHARGE					

Discounts: A 10% discount is offered to 6x advertisers when ordered in advance. No discount is available for agency commission. All prices are <u>NET</u>. Insurors is not responsible for agency commission pricing.

THE CONTENT

Editorial Calendar

January/February March/April May/June July/August September/October November/December

Board of Directors Spotlight Issue Industry/Membership Focus Issue

Legislative Issue

Convention Preview Issue

Convention Issue*

Incoming President Spotlight Issue

The Tennessee Insuror has many loyal advertisers that have been involved with the magazine for years. They see the value of having their ad in a publication that is viewed by decision makers at agencies across the state, and they have also reaped the rewards. While we appreciate this loyalty, it does make the ad space for new advertisers in each issue very limited, so we would suggest getting your space reservations made as early as possible.

Ad deadlines are as follows:

	SALES CLOSE	ADS ARE DUE
January/February	12/16	12/27
March/April	2/3	2/14
May/June	4/3	4/14
July/August	6/1	6/15
September/October	8/1	8/15
November/December	10/2	10/14

Cancellation: All cancellations must be received in writing no later than the space closing date. After the closing date, the advertiser is responsible for 100% payment of the ad space for that issue as per the contract.

THE INSURORS BULLETIN

Advertising is available in our monthly digital newsletter, The Insurors Bulletin.

A digital ad includes the following:

- A banner ad of 612x90 pixels (.jpg image format) with clickthrough option
- Ad will be placed prominently in the email body
- A corresponding 7.5" x 9.5" print ad may be placed in the PDF version of that issue at no additional cost
- A custom URL may be provided for clickthrough tracking
- Issues selected will be at Insurors discretion unless agreed to previously

Ad costs are as follows:

1x \$950 per 3x \$850 per 6x \$750 per 10x \$550 per There are only 12 issues available for purchase.

Ad costs may vary for participants in the 2025 Partner Program. Please inquire for information.

Ad art is due on or before the Friday prior to the issue run date.





^{*} Receives extra circulation of 500 print copies. The Tennessee Insuror Editorial Calendar is subject to change without notification.

THE FINE PRINT

Policies and Procedures

Approval: All advertising is subject to publisher's approval and publisher reserves the right to reject or cancel any advertisement, insertion order, space reservation, or position commitment at any time, with or without notice to the advertiser or advertising agency, and whether or not such advertising was previously acknowledged, accepted, or published. Acceptance of the advertisement by the publisher shall in no way constitute endorsement or recommendation by the publisher or magazine for the contents of the advertisement or the product or service advertised. Advertisements that, in the opinion of the publisher have the look of magazine editorial copy will be marked "Advertisement."

Ad Position: Exact position of advertisement is at the discretion of Insurors, and publisher will not be bound by any condition appearing on insertion orders or copy instruction that conflicts with the provisions of the contract and/or rate card.

Nonpayment: Ad will not be inserted for advertisers or agencies whose accounts are more than 60 days overdue, regardless of contract term. Subsequent ads will be placed once account is brought current and prepayment will be required on future placements.

Materials: Written confirmation of material corrections is required by material closing date. If an advertiser fails to provide required material to meet deadlines of issue in which space has been ordered, one of two actions will be taken: (1) the last published advertisement available will be repeated, or (2) if no advertisement is available, the space will be forfeited. In either case, the advertiser will be billed for the space reserved. Advertising materials will be stored for 12 months and will then be discarded unless otherwise requested by the advertiser.

Payment and Policy Terms: All new advertisers must pre-pay their first advertisement to establish credit. Subsequent ads may be billed, subject to credit approval. Insurors reserves the right to require pre-payment for any advertiser with past-due advertising balances. Failure on the part of advertising agencies to pay for space ordered does not release the client company from obligation to pay for all cost contracted on their behalf. Payment term as are net 30 days. Overdue accounts will be charged a 10% per month finance charge beginning on the 31st day, on any outstanding balance.

Limits of Liability: The liability of the publisher for any error for which it may be held legally responsible will not exceed the cost of the space ordered or occupied by the error. The publisher specifically assumes no liability for errors in key numbers. The publisher will not, in any event, be liable for direct, special, incidental or consequential damages, including but not limited to loss of income or profits.

Cancellation: All cancellations must be received in writing no later than the space closing date. After the closing date, the advertiser is responsible for 100% payment of the ad space for that issue as per the contract.

Design Services: Design services are available. Please contact Guy Pridgen, Jr. at gpridgenjr@marketwiseinc.com or 615.851.2154 for a quote.

THE TENNESSEE **INSUROR**

2025 Advertising Contract

DIRECT ALL ADVERTISING MATERIAL OR INQUIRIES TO: Advertising Manager - Insurors of Tennessee - 2500 21st Avenue, Suite 200 - Nashville, TN 37212 | t. 615-385-1898 | f. 615-385-9303 | marketing@insurors.org

Advertiser			Agency Name (if applicable)			
Contact			Contact			
Title				Title		
Mailing	Address			Mailing Address		
City		State Zip		City	State	Zip
Daytime	Phone			Daytime Phone		
Fax Nun	nber			Fax Number		
E-mail Address			E-Mail Address			
Website	<u> </u>			Website		
		*If date shown falls on a weeke the following checked i		e is the first work day pri	or.	
	ISSUE	SIZE	COLOR	EMBED LINK	SALES CLOSE*	ADS DUE*
	Jan/Feb				December 16	December 27
	Mar/Apr				February 3	February 14
	May/Jun				April 3	April 14
	Jul/Aug				June 1	June 15
	Sep/Oct				August 1	August 15
	Nov/Dec				October 2	October 14
	Bulletin Banners	1x	□ 10x □ _x □	included	2 weeks prior to issue	Friday prior to issue
CONTI	RACT CALCULATI	ON		SIGNATURES		
		Magazine Base Rate:		Signature below constitutes advertiser/agency agreement to terms,		
Special Placement or Embedded Link (see media kit): \$+ Subtotal (base rate + special placement): \$ Frequency Total (subtotal x freq.): \$		conditions, and regulations specified by advertising policies provided. Name (print)				
Subtract multiple insertion discount (6x only: 10%) \$ Bulletin banners: \$+		Signature (authorizing officer)				
			\$	Date		
Payme	ent			Accepted by Insurors	of Tennessee, subject to credit a	pproval:
	Check [AmEx MC Bill (established advertiser	rs only)	Name (print)		
Exp. Da	nte:			Signature		
Cardholder Name (print):			Date			
Signatu	ure					